

Figure S1. Sample Lobbying Report - Morrison Public Affairs Group

Clerk of the House of Representatives Legislative Resource Center R-108, Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 237 Hart Building Washington, DC 20510
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Secretary of the Senate  
Received: Feb 05, 2005

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**MORRISON PUBLIC AFFAIRS GROUP (MPAG)**

2. Address:  
6004 ANNAPOLIS BLVD, BETHESDA, MD 20815

3. Principal place of business (if different from line 2):

4. Contact Name: BRUCE A. MORRISON  
Telephone: 301-263-1142  
E-mail (optional): b.a.m@att.net

Senate ID #: 67193-12  
House ID #: 65656000

7. Client Name:  Self

**O'GRADY-PEYTON INTL (USA)**

**TYPE OF REPORT**

8. Year 2004 Midyear (January 1 - June 30):  **UH** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

**INCOME OR EXPENSES**

Complete either line 12 **OR** line 13

**12. Lobbying Firms**

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): 100,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13 Organizations**

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): \_\_\_\_\_

**14. Reporting Method.**

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only
- Method B.** Reporting amounts under section 6030(b)(1) of the Internal Revenue Code
- Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: MORRISON PUBLIC AFFAIRS GROUP (MPAG) Client Name: O'GRADY-PEYTON INTL (USA)

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: IMM (one per page)

16. Specific lobbying issues:

1. Processing policies for immigrant nurses. 2. Department of Homeland security regulations. 3. English requirements for immigrant nurses. 4. EB-3 visa retrogression.

17. House(s) of Congress and Federal agencies contacted:  
HOUSE OF REPRESENTATIVES  
Health & Human Services, Dept of (HHS)  
Homeland Security, Dept of (DHS)  
SENATE  
State, Dept of (DOS)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HUDAK, STEPHEN P  
Covered Official Position (if applicable): N/A  
Name: MORRISON, BRUCE A.  
Covered Official Position (if applicable): FEDERAL HOUSING FINANCE BOARD

19. Interest of each foreign entity in the specific issues listed on line 16 above: **None**

Signature: ON FILE Date: Feb 05, 2005

Printed Name and Title: BRUCE A. MORRISON - CHAIRMAN

Figure S2. Sample Lobbying Report - Microsoft Corporation

00000343475

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

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SECRETARY OF THE SENATE  
PUBLIC RECORDS  
05 AUG 15 PM 12: 53

00000343475

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Microsoft Corporation			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 1401 Eye Street, NW Suite 500 City Washington State/Zip (or Country) DC 20005			
3. Principal Place of Business (if different from line 2) City Redmond State/Zip (or Country) WA 98052			
4. Contact Name Karin Gess	Telephone (202) 263-5900	E-mail (optional) kgess@microsoft.com	5. Senate ID # 25204-12
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # 31174000		

**TYPE OF REPORT** 8. Year 2005 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> >> \$ _____ <small>(income nearest \$20,000)</small>	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$4,540,000.00</u> <small>Expenses (nearest \$20,000)</small>
14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(3) of the Internal Revenue Code <input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code	
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	

Signature \_\_\_\_\_ Date 8/12/2005

Printed Name and Title Jack Krumholz - Managing Dir. of Federal Gov't Affairs Page 1 of 19

00000343484

Registrant Name: Microsoft Corporation  
Client Name: Microsoft Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code IMM (one per page)
- 16. Specific Lobbying issues  
H-1B visas  
L-1 visas  
Program Electronic Review Management System (PERM) regulations

00000343484

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Commerce  
Department of Labor  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Buckner, Marland		No
Corley, Scott		Yes
Gelman, Matt		No
Houton, James		No
Ingle, Ed	White House	No
Krumholz, Jack		No
Otto, Lori	Senate Republican Policy Committee	No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date 8/12/2005

Printed Name and Title Jack Krumholz - Managing Dir. of Federal Gov't Affairs Page 10 of 19



**Table S1. List of Issues**

<b>Code</b>	<b>Issue</b>
ACC	Accounting
ADV	Advertising
AER	Aerospace
AGR	Agriculture
ALC	Alcohol & Drug Abuse
ANI	Animals
APP	Apparel/Clothing Industry/Textiles
ART	Arts/Entertainment
AUT	Automotive Industry
AVI	Aviation/Aircraft/ Airlines
BAN	Banking
BNK	Bankruptcy
BEV	Beverage Industry
BUD	Budget/Appropriations
CHM	Chemicals/Chemical Industry
CIV	Civil Rights/Civil Liberties
CAW	Clean Air & Water (Quality)
CDT	Commodities (Big Ticket)
COM	Communications/ Broadcasting/ Radio/TV
CPI	Computer Industry
CSP	Consumer Issues/Safety/ Protection
CON	Constitution
CPT	Copyright/Patent/ Trademark
DEF	Defense
DOC	District of Columbia
DIS	Disaster Planning/Emergencies
ECN	Economics/Economic Development
EDU	Education
ENG	Energy/Nuclear
ENV	Environmental/Superfund
FAM	Family Issues/Abortion/ Adoption
FIR	Firearms/Guns/ Ammunition
FIN	Financial Institutions/Investments/ Securities
FOO	Food Industry (Safety, Labeling, etc.)
FOR	Foreign Relations
FUE	Fuel/Gas/Oil
GAM	Gaming/Gambling/ Casino
GOV	Government Issues
HCR	Health Issues
HOU	Housing
IMM	Immigration
IND	Indian/Native American Affairs
INS	Insurance
LBR	Labor Issues/Antitrust/ Workplace
LAW	Law Enforcement/Crime/ Criminal Justice
MAN	Manufacturing
MAR	Marine/Maritime/ Boating/Fisheries
MIA	Media (Information/ Publishing)
MED	Medical/Disease Research/ Clinical Labs
MMM	Medicare/Medicaid
MON	Minting/Money/ Gold Standard
NAT	Natural Resources
PHA	Pharmacy
POS	Postal
RRR	Railroads
RES	Real Estate/Land Use/Conservation
REL	Religion
RET	Retirement
ROD	Roads/Highway
SCI	Science/Technology
SMB	Small Business
SPO	Sports/Athletics
TAX	Taxation/Internal Revenue Code
TEC	Telecommunications
TOB	Tobacco
TOR	Torts
TRD	Trade (Domestic & Foreign)
TRA	Transportation
TOU	Travel/Tourism
TRU	Trucking/Shipping
URB	Urban Development/ Municipalities
UNM	Unemployment
UTI	Utilities
VET	Veterans
WAS	Waste (hazardous/ solid/ interstate/ nuclear)
WEL	Welfare

Source: Senate's Office of Public Records (SOPR)

**Table S2. List of CPS Industries (Census Bureau classification)**

CPS Industry Code	CPS Industry Name	CPS Industry Code	CPS Industry Name
105	Agriculture	567	Petroleum and gasoline pipe lines
116	Forestry	568	Services incidental to transportation
126	Fisheries	578	Telephone
206	Metal mining	579	Telegraph
216	Coal mining	586	Electric light and power
226	Crude petroleum and natural gas extraction	587	Gas and steam supply systems
236	Nonmetallic mining and quarrying, except fuel	588	Electric-gas utilities
246	Construction	596	Water supply
306	Logging	597	Sanitary services
307	Sawmills, planing mills, and millwork	598	Other and not specified utilities
308	Misc wood products	606	Motor vehicles and equipment
309	Furniture and fixtures	607	Drugs, chemicals, and allied products
316	Glass and glass products	608	Dry goods apparel
317	Cement, concrete, gypsum and plaster products	609	Food and related products
318	Structural clay products	616	Electrical goods, hardware, and plumbing equipment
319	Pottery and related products	617	Machinery, equipment, and supplies
326	Miscellaneous nonmetallic mineral and stone products	618	Petroleum products
336	Blast furnaces, steel works, & rolling mills	619	Farm products--raw materials
337	Other primary iron and steel industries	626	Miscellaneous wholesale trade
338	Primary nonferrous industries	627	Not specified wholesale trade
346	Fabricated steel products	636	Food stores, except dairy products
347	Fabricated nonferrous metal products	637	Dairy products stores and milk retailing
348	Not specified metal industries	646	General merchandise stores
356	Agricultural machinery and tractors	647	Five and ten cent stores
357	Office and store machines and devices	656	Apparel and accessories stores, except shoe
358	Miscellaneous machinery	657	Shoe stores
367	Electrical machinery, equipment, and supplies	658	Furniture and house furnishing stores
376	Motor vehicles and motor vehicle equipment	659	Household appliance and radio stores
377	Aircraft and parts	667	Motor vehicles and accessories retailing
378	Ship and boat building and repairing	668	Gasoline service stations
379	Railroad and miscellaneous transportation equipmen	669	Drug stores
386	Professional equipment and supplies	679	Eating and drinking places
387	Photographic equipment and supplies	686	Hardware and farm implement stores
388	Watches, clocks, and clockwork-operated devices	687	Lumber and building material retailing
399	Miscellaneous manufacturing industries	688	Liquor stores
406	Meat products	689	Retail florists
407	Dairy products	696	Jewelry stores
408	Canning and preserving fruits, vegetables, and seafoods	697	Fuel and ice retailing
409	Grain-mill products	698	Miscellaneous retail stores
416	Bakery products	699	Not specified retail trade
417	Confectionery and related products	716	Banking and credit agencies
418	Beverage industries	726	Security and commodity brokerage and investment companies
419	Miscellaneous food preparations and kindred products	736	Insurance
426	Not specified food industries	746	Real estate
429	Tobacco manufactures	806	Advertising
436	Knitting mills	807	Accounting, auditing, and bookkeeping services
437	Dyeing and finishing textiles, except knit goods	808	Miscellaneous business services
438	Carpets, rugs, and other floor coverings	816	Auto repair services and garages
439	Yarn, thread, and fabric mills	817	Miscellaneous repair services
446	Miscellaneous textile mill products	826	Private households
448	Apparel and accessories	836	Hotels and lodging places
449	Miscellaneous fabricated textile products	846	Laundrying, cleaning, and dyeing services
456	Pulp, paper, and paperboard mills	847	Dressmaking shops
457	Paperboard containers and boxes	848	Shoe repair shops
458	Miscellaneous paper and pulp products	849	Miscellaneous personal services
459	Printing, publishing, and allied industries	856	Radio broadcasting and television
466	Synthetic fibers	857	Theaters and motion pictures
467	Drugs and medicines	858	Bowling alleys, and billiard and pool parlors
468	Paints, varnishes, and related products	859	Miscellaneous entertainment and recreation services
469	Miscellaneous chemicals and allied products	868	Medical and other health services, except hospitals
476	Petroleum refining	869	Hospitals
477	Miscellaneous petroleum and coal products	879	Legal services
478	Rubber products	888	Educational services
487	Leather: tanned, curried, and finished	896	Welfare and religious services
488	Footwear, except rubber	897	Nonprofit membership organizations
489	Leather products, except footwear	898	Engineering and computer services
499	Not specified manufacturing industries	899	Miscellaneous professional and related services
506	Railroads and railway express service	906	Postal service
516	Street railways and bus lines	916	Federal public administration
526	Trucking service	926	State public administration
527	Warehousing and storage	936	Local public administration
536	Taxicab service		
546	Water transportation		
556	Air transportation		

Source: Census Population Survey (www.ipums.org)

**Table S3. Estimated Effect of Lobbying on Allocation of Visas,  
Instrumental Variables – First Stage**

Dependent variable	log (lobbying exp/native workers)				union membership rate in the US			
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
log (lobbying exp on other issues/native workers)	1.049*** [0.080]	1.036*** [0.088]	1.032*** [0.076]	1.037*** [0.093]	0.006 [0.004]	-0.001 [0.005]	0.008** [0.003]	0.004 [0.004]
union membership rate in the UK	-0.808 [0.692]	-0.759 [0.712]	-1.937** [0.805]	-1.371 [0.826]	0.491*** [0.059]	0.480*** [0.079]	0.261*** [0.062]	0.253*** [0.073]
Immigration committee membership			13.275† [9.311]	17.42† [12.245]			-0.067 [1.167]	0.324 [1.327]
Lagged union membership rate in 1994			1.661** [0.759]	1.139 [0.806]			0.371*** [0.083]	0.372*** [0.085]
lg (output)		-0.038 [0.162]		-0.046 [0.152]		0.003 [0.009]		0.001 [0.008]
unemployment rate		-3.055 [4.260]		-1.085 [3.895]		-0.059 [0.230]		-0.048 [0.232]
log (price)		-1.313 [1.192]		-1.928 [1.231]		-0.019 [0.177]		-0.027 [0.116]
log (capital)		-0.001 [0.140]		0.016 [0.130]		-0.003 [0.009]		-0.001 [0.008]
log (FDI)		0.002 [0.066]		0.003 [0.070]		0.003 [0.005]		0.001 [0.004]
shocks		5.368** [2.210]		3.764* [2.047]		0.122 [0.128]		-0.134 [0.159]
log (lag US wages)		1.782 [3.068]		0.825 [2.903]		0.370** [0.173]		0.198 [0.178]
log (number of native workers)		0.06 [0.143]		0.061 [0.143]		-0.006 [0.010]		-0.002 [0.009]
N	111	106	107	102	111	106	107	102
R-squared	0.69	0.72	0.70	0.72	0.55	0.58	0.70	0.70

This table shows the first-stage regressions corresponding to Table 4. All data are averaged over 2001-2005. Standard errors are corrected for heteroskedasticity and denoted in parentheses. \*\*\*, \*\*, \* and † denote significance at 1, 5, 10 and 15 percent respectively.

**Table S4. Estimated Effect of Lobbying on Allocation of Visas Measures of Stock Returns**

Dependent variable →	log (visas/native workers)			
	[1]	[2]	[3]	[4]
log (lobbying exp/native workers)	0.306*** [0.089]	0.289*** [0.088]	0.304*** [0.093]	0.289*** [0.088]
union membership rate	-2.507† [1.829]	-2.723† [1.812]	-2.557† [1.772]	-2.722† [1.812]
lg (output)	-0.041 [0.221]	-0.064 [0.229]	-0.036 [0.224]	-0.064 [0.229]
unemployment rate	7.836 [6.268]	7.368 [6.216]	7.834 [6.348]	7.365 [6.216]
log (price)	2.744 [2.653]	2.413 [2.587]	2.652 [2.642]	2.416 [2.588]
log (capital)	-0.399* [0.240]	-0.392 [0.240]	-0.395 [0.240]	-0.392 [0.240]
log (FDI)	0.114 [0.094]	0.11 [0.092]	0.111 [0.096]	0.11 [0.092]
shocks	-7.267** [3.180]	-7.154** [3.228]	-7.331** [3.269]	-7.155** [3.228]
log (lag US wages)	8.843** [3.544]	8.939** [3.480]	8.760** [3.528]	8.936** [3.480]
log (number of native workers)	0.205 [0.272]	0.22 [0.280]	0.204 [0.277]	0.22 [0.280]
log (1+abnormal returns)	-0.085 [0.144]			
log (1+market adjusted returns)		1.833* [0.934]		
log (1+mean adjusted returns)			-0.002 [0.546]	
log (1+return)				1.848* [0.940]
N	108	108	107	108
r2	0.28	0.29	0.27	0.29

All data are averaged over 2001-2005. Standard errors are corrected for heteroskedasticity, and denoted in parentheses. \*\*\*, \*\*, \* and † denote significance at 1, 5, 10 and 15 percent respectively.

Table S5a. Estimated Effect of Lobbying on Allocation of Visas, Instrumental Variables  
Robustness checks

Dependent variable	log (visas/native workers)								
	ALTERNATIVE DEPENDENT VARIABLES					ALTERNATIVE SAMPLES			
	Visas w/o JI [1]	Visas with quota [2]	H1B visas [3]	Drop 2001 [4]	Drop security- sensitive sectors [5]	Drop illegal migrant int sectors [6]	Pooled OLS [7]	Include zero lobby exp. [8]	Drop computer and education [9]
log (lobbying exp/native workers)	0.354*** [0.133]	0.285** [0.121]	0.178** [0.084]	0.390*** [0.133]	0.341** [0.132]	0.317** [0.136]	0.425*** [0.092]	0.350** [0.137]	0.324** [0.127]
union membership rate	-6.164*** [2.029]	-5.841*** [2.099]	-5.842*** [2.141]	-5.114** [2.250]	-4.846** [2.145]	-5.648*** [2.134]	-3.977*** [1.344]	-2.614 [2.231]	-5.914*** [1.846]
N	106	106	106	105	102	102	296	118	104
R-squared	0.26	0.28	0.31	0.24	0.24	0.24	0.10	0.14	0.27

Table S5b. Estimated Effect of Lobbying on Allocation of Visas OLS,  
Additional Robustness checks

Dependent variable	log (visas/native workers)								
	ALTERNATIVE EXPLANATORY VARIABLES				ADDITIONAL CONTROLS				
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
log (lobbying exp/native workers)			0.391 [0.446]	0.386*** [0.135]	0.363*** [0.129]	0.338** [0.141]	0.358*** [0.126]	0.342*** [0.126]	0.370*** [0.135]
log (lobbying exp_upper bound/native workers)	0.366*** [0.137]								
log (lobbying exp)		0.364*** [0.135]							
union membership rate	-5.280** [2.212]	-5.540** [2.193]		-6.207** [2.513]	-5.130** [2.255]	-3.787† [2.432]	-5.594*** [2.081]	-5.327** [2.290]	-5.865** [2.301]
log (lobbying expenditures by unions)			-0.765** [0.308]						
log (1+stock market return)				1.847* [0.936]					
output growth					-2.092** [0.943]				
log (immigrants/natives) in 2000						0.689* [0.386]			
log (capital-labor intensity)							-0.196 [0.240]		
log (skilled-unskilled labor intensity)								0.469 [0.291]	
log (number of vacancies)									0.112 [0.215]
N	106	106	19	98	106	99	106	104	106
R-squared	0.22	0.25	0.80	0.25	0.27	0.28	0.24	0.24	0.23

Notes to Tables S5a and S5b: All data are averaged over 2001-2005. Standard errors are corrected for heteroskedasticity and denoted in parentheses. \*\*\*, \*\*, \* and † denote significance at 1, 5, 10 and 15 percent respectively. The instruments used in all regressions are the same as in columns [1] and [2] of Table 4. All regressions include the same controls as in Table 3, column [3]. Table S5a: In column [5], we drop the following security-intensive sectors: (i) Aircraft and parts (377) (ii) Miscellaneous chemicals and allied products (469) (iii) Drugs, chemicals, and allied products (607) (iv) Engineering and architectural services (898). In column [6], we drop the following industries which use illegal immigrants intensively: (i) agriculture (105) (ii) construction (246) (iii) meat products (406) (iv) apparel (448). Year fixed effects are included in columns [7]. In column [8], industries with zero lobbying expenditures are included replacing log (0) with log of the minimum values. In column [9], we drop the following sectors: (i) Educational services (888) and (ii) 898 (Engineering and computer services).



**Table S6. Estimated Effect of Lobbying on Allocation of Visas,  
Instrumental Variables: Robustness Checks**

Dependent variable →	log (visas/native workers)			
	[1]	[2]	[3]	[4]
log (lobbying exp/native workers)	0.422*** [0.157]	0.250* [0.146]	0.448*** [0.160]	0.300** [0.148]
union membership rate	-3.367 [2.379]	-5.084** [2.283]	-3.598* [2.151]	-4.762** [2.281]
Additional controls	No	Yes	No	Yes
Instruments for log (lobbying exp/native workers)	log(lobbying exp other smaller set of issues)		log(lobbying exp other smaller set of issues)	
Additional instruments			immigration committee	
Instruments for union membership rate	union rate UK		union rate UK	
Additional instruments			Lag union membership rate	
First-stage F for log(lobbying exp/nat workers)	70.34	58.35	38.29	27.01
p-value	0.00	0.00	0.00	0.00
First-stage F for union membership	58.95	19.76	48.75	15.35
p-value	0.00	0.00	0.00	0.00
Hansen's J-statistic (p-value)			0.72	0.99
N	111	106	107	102
R-squared	0.12	0.24	0.13	0.28

All data are averaged over 2001-2005. Standard errors are corrected for heteroskedasticity and denoted in parentheses. \*\*\*, \*\* and \* denote significance at 1, 5 and 10 percent respectively. The instrument for lobbying expenditures is the total lobbying expenditures in a sector by firms which do not lobby for immigration, and lobby for issues totally unrelated to immigration which includes (i) Accounting (ii) Advertising (iii) Bankruptcy (iv) Clean Air & Water (v) Consumer Issues/Safety/Protection (vi) Disaster Planning/Emergencies (vii) Environmental/Superfund, (viii) Minting/Money/ Gold Standard (ix) Natural Resources (x) Roads/Highway (xi) Taxation/Internal Revenue Code (xii) Waste (hazardous/ solid/ interstate/ nuclear)